# **Proposed Structure of Undergraduate Programme CBCS - B Com**

# B.Com III & IV Semester Elective \Vise Structure

|           |          | Subject I            | Subject II                     | Subject III  | Skill          | Ability<br>Enhanceme<br>nt Course | Field<br>Project/<br>Internship/ | Credits             | Qualificatio<br>n title<br>(Credit<br>Requireme<br>nt) |
|-----------|----------|----------------------|--------------------------------|--|----------------|-----------------------------------|----------------------------------|---------------------|--|
| LEVI      | S.N<br>O | Major (6<br>credits) | Minor<br>(6                    | Generic Elective<br>Subjects (4  | Vocatio<br>nal |                                   | # Intra/<br>Inter                |                     |  |
| LEVEL – 5 |          |                      | Business<br>Statistics -<br>I  | Applied Economics- I  Corporate Law – I  Financial Market Operation- I  Principle of Management – I  Introduction to ASPNET And CSHARP - I |                | I(4Credits)                       |                                  | 6+6+4<br>+4 =<br>20 | (40)<br>Undergrad<br>uate<br>Certificate               |
|           |          |                      | Business<br>Statistics -<br>II | Applied Economics- Corporate Law – II Financial Market Operation- II Principle of Management – II  Introduction to ASPNET And CSHARP - II  |                | I(4Credits)                       |                                  | 6+6+4<br>+4 =<br>20 | In<br>Commerc<br>e Faculty                             |

| St. Aloysius' College (Autonomous), Jabalpur |                             |  |  |
|--|-----------------------------|--|--|
| Part A – Introduction                        |                             |  |  |
| S  | Session:                    | 2023-24  |  |
| Subj   | ect/ विषय:                  | Commerce / <b>कॉमर्स</b>                                       |  |
| Program                                      | ıme/ कार्यक्रमः             | Diploma/ <b>डिप्लोमा</b>                                       |  |
| Cla  | ıss/ कक्षाः                 | B. Com 3rd Semester / <b>बी. कॉम तृतीय सेमेस्टर</b>            |  |
| Course Cod                                   | e/ पाठ्यक्रम कोडः           | C2-COMA1T  |  |
| Course Ty                                    | pe/ पाठ्यक्रम का            | MAJOR  |  |
| ,  | प्रकार:                     |  |  |
|  | tle/पाठ्यक्रम का<br>शीर्षक: | CORPORATE ACCOUNTING   |  |
| Pre – req                                    | uisite/ पूर्वापेक्षाः       | Not Required (open for all) <b>सभी के लिए उपलब्ध</b>           |  |
|  | arning Outcome/             | After Completion of this course, the students will be able to- |  |
| _  | म अध्ययन की                 | CO1. Understand the regulatory environment in which the        |  |
| पि   | रेलब्धियां:                 | companies are formed and operate                               |  |
|  |                             | CO2. Develop a solid foundation in accounting and reporting    |  |
|  |                             | requirements of the Company Act and Accounting Standards       |  |
|  |                             | CO3. Understand the Procedure of calculating Profit and loss   |  |
|  |                             | before and post-incorporation,                                 |  |
|  |                             | CO4. Use online software to prepare financial statements       |  |
|  |                             | (Profit & Loss Account, Balance Sheet, etc.).                  |  |
|  |                             | CO5. Analyze the case study of major amalgamations of          |  |
|  |                             | companies in India.  |  |
|  | lue/ क्रेडिट मान:           | 6 credits  |  |
| Total Ma                                     | arks/ कुल अंकः              | Maximum Marks: 40+60 Minimum Passing Marks 35                  |  |
|  | 1                           | Part B – Course Content  |  |
| Unit 1                                       | <u> </u>                    | types, Issue, Forfeiture, Re-issue of shares Redemption of     |  |
| с  | Preference shares,          | , Corporate Social Responsibility.                             |  |
| इकाई 1                                       |                             | र, निर्गमन्, हरण, पुनर्निगमन, पूर्वाधिकारी अंशो का शोधन,       |  |
| निगमीय सामाजिक                               |                             | <sup>रु</sup> उत्तरदायित्व                                     |  |
| Unit 2 Debenture: mean                       |                             | ing, types, Issue and Redemption of Debentures, Profit Loss    |  |
|  |                             | nce Sheet of the Company.                                      |  |
| इकाई २ ऋणपत्र का अर्थ, प्रव                  |                             | कार, निर्गमन एवं शोधन, कंपनी का लाभ हानि खाता तथा चिट्ठा       |  |
|  | प्रारूप एवं विवरण.          |  |  |
| Unit 3                                       | Calculations of P           | rofit and loss prior and post incorporation, Liquidation of    |  |
|  |                             | ing for liquidation of companies.                              |  |

| कंपनियों के                                |     |              | र्ह पूर्व एवं पश्चात लाभ और<br>परिसमापन के लिए लेखां  | हानि की गणना, कंपनी का परिसमाप्<br>कन।  | ान,         |  |  |
|--|-----|--------------|---|---|-------------|--|--|
|  |     | of shares.   | Goodwill: Concept, types, characteristics/Nature, Valuation of Goodwill, Valuation of shares.                                     |   |             |  |  |
| इकाई 4 ख्याति की<br>मूल्यांकन              |     |              | अवधारणा, प्रकार, विशेषत   | ाए∕प्रकृति, ख्याति का मूल्यांकन, अंशो   | का          |  |  |
| shee<br>India                              |     | sheets. Acco | ounting for Merger as per A<br>Inting Standard 14.  | ompany, preparation of Consolidate S 14, Internal Reconstruction of a com   | pany as per |  |  |
| करना.भार                                   |     | करना.भारत    |   | सूत्रधारी कंपनी का समेकित चिट्ठा तैय<br>अनुसार कंपनियों का संविलियन। कं<br>बा मानक 14 के अनुसार.  |             |  |  |
|  |     |              | Part C – Suggest  | ed Readings   |             |  |  |
| S. No.                                     |     | Author       | Name of the Book  | Publication   |             |  |  |
| 1.   | Agı | rawal Mahesh | Corporate Accounting  | Ramprasad & Sons Bhopal<br>Himalaya Publishing House Mumbai   |             |  |  |
| 2  | Dr. | S.M. Shukla  | Corporate Accounting  | Sahitya Bhawan Publications   |             |  |  |
| 3.   | Sha | rda Gawar    | Corporate Accounting  | Himalaya Publishing House Mumbai Universal Publication  |             |  |  |
| 4  | Ran | nesh Mangal  | Corporate Accounting  | Himalaya Publishing House Mumbai Universal Publication  |             |  |  |
|  |     |              | Part D: Assessmen   | t & Evaluation  |             |  |  |
|  |     | Cont         |   | arks: 100<br>valuation (CCE):40 Marks   |             |  |  |
|  |     | . 1          | External Exam   |   |             |  |  |
| Internal Assessment:<br>Attainment Methods |     |              | Redemption of Prefer<br>Responsibility (CO1)<br><b>Unit 2</b> - Assignment/Pre<br>Redemption of Debenture<br>Balance Sheet. (CO2) | Issue, Forfeiture, Re-issue of shares rence shares, Corporate Social esentation on Debenture Issue and es, Profit Loss Account, and Company   | 40 marks    |  |  |
|  |     |              | and post incorporation companies (CO3)  Unit 4- Written test on of shares (CO4)  Unit 5- Case Study on Presentation on Account    | sentation on Profit and loss before a, Accounting for liquidation of Valuation of Goodwill and Valuation Holding and Subsidiary Company, ting for Merger as per AS 14, Internal any as per Indian accounting Standard |             |  |  |
|  |     |              | 14 (CO5)  | ,   |             |  |  |

## B.com syllabus 2023-24 as per National Education Policy 2020

| External Assessment: | Section A: Five objective-type questions | 60 marks |
|----------------------|--|----------|
| University/          | Section B: Five Short Answer Questions   |          |
| Autonomous College   | Section C: Five Long Answer Questions    |          |
| Exam                 |  |          |
|                      |  |          |
|                      |  |          |

| St. Aloysius' College (Autonomous), Jabalpur |   |  |  |  |  |
|--|---|--|--|--|--|
|  | Part A – Introduction   |  |  |  |  |
|  | Session:  | 2023-24  |  |  |  |
| 9  | Subject/ विषय:  | Commerce / कॉमर्स  |  |  |  |
| Prog   | ramme/ कार्यक्रमः   | Diploma / डिप्लोमा   |  |  |  |
|  | Class/ कक्षाः   | B. Com III Semester/ बी.) कॉम तृतीय सेमेस्टर   |  |  |  |
| Course (                                     | Code/ पाठ्यक्रम कोड:  | C2-COMB2T  |  |  |  |
| Course                                       | : Type/ पाठ्यक्रम का<br>प्रकार:   | MINOR  |  |  |  |
| Course                                       | e Title/पाठ्यक्रम का<br>शीर्षक:   | BUSINESS STATISTICS  |  |  |  |
| Prer   | equisite/ पूर्वापेक्षाः   | Not Required (open for all)) सभी के लिए उपलब्ध   |  |  |  |
|  | e Learning Outcome/<br>यक्रम अध्ययन की<br>परिलब्धियां:  | After completion of this course, it is expected that the student shall be able to:  CO1- Describe the basic concept of statistics and apply it to                                  |  |  |  |
|  | पारलाब्यपाः   | business disciplines; CO2- Explain the process of data collection and compare primary and secondary data, Identify the data series; CO3- Solve the central tendency;               |  |  |  |
|  |   | CO4- Measure the coefficient of skewness CO5- Calculate and analyze the SD and variance to compare two companies' data; CO6- Demonstrate long-term trends with appropriate graphs. |  |  |  |
| Credit                                       | Value/ क्रेडिट मान:   | 6 credits  |  |  |  |
| Total  | l Marks/ कुल अंक:   | Max. Marks: (internal) + (external)=60+40=100  |  |  |  |
|  |   | Part B – Course Content  |  |  |  |
| Unit 1                                       | Unit 1 Statistics: Meaning, Definition, Significance, Scope, and Limitations of Statistics investigation, Process of data collection, primary and secondary data, preparations statistical Series and its types |  |  |  |  |
| इकाई 1                                       | सांख्यिकी: - अर्थ, परिभा  | षा, महत्व, क्षेत्र और सीमाएं, सांख्यकीय अनुसन्धान   समंक संकलन की  |  |  |  |
|  | प्रक्रिया, प्राथमिक और द्वितीयक समंक, सांख्यिकीय श्रेणीयों की रचना एवं प्रकार.  |  |  |  |  |
| Unit 2                                       | Measurement of Central Tendency- Mean, Mode, Median, Geometric Mean, and Harmonic Mean.   |  |  |  |  |
| इकाई 2                                       | केंद्रीय प्रवृत्ति की माप- म  | ाध्य, भूयिष्ठिक, माध्यिका, गुणोत्तर माध्य एवं हरात्मक माध्य.   |  |  |  |
| Unit 3                                       | Partition Value, Dispersion Range, Lorenz Curve, Quartile Deviation, Mean Deviation, Standard Deviation. Coefficient of Variation, Variance.  |  |  |  |  |

| इकाई 3 | विभाजन मूल्य, एवं अपकिरण: विस्तार, लोरेन्ज वक्र, चतुर्थक विचलन, माध्य विचलन , प्रमाप |
|--------|--|
|        | विचलन, विचरण गुणांक, प्रसरण.   |
|        |  |
| Unit 4 | Skewness- meaning, types, and methods of determining skewness.                       |
| इकाई 4 | विषमता – अर्थ, प्रकार, विषमता निकालने की विधियाँ.                                    |
|        |  |
| Unit 5 | Analysis of Time Series- Meaning, Importance, Components, Measurement of long-term   |
|        | trends. Measurement of cyclical and Irregular fluctuations.                          |
| इकाई 5 | काल श्रेणी का विश्लेषण₋अर्थ, महत्त्व, संघटक, दीर्घकालीन उपनति के माप, चक्रीय एवं     |
|        | अनियमित उच्चावचनों के माप  |
|        |  |

## Part C – Suggested Readings

| S.<br>No. | Author                                | Name of the Book         | Publication                 |
|-----------|---------------------------------------|--------------------------|-----------------------------|
| 1.        | Dr. K.L. Gupta and Dr. S.M.<br>Shukla | Statistical Analysis     | Sahitya Bhawan Publications |
| 2.        | Dr. Alok Gupta                        | Principles of Statistics | SBPD Publication            |
| 3.        | Pillai R.S.N. &<br>Bagavathi          | Practical Statistics     | S. Chand and sons           |
| 4.        | Dr. Mahesh Agrawal                    | Principles of Statistics | Ram Prasad & Sons           |

## Part D: Assessment & Evaluation

Suggested Continuous Evaluation Method

Maximum Marks: 100

Continuous Comprehensive Evaluation (CCE): 40 Marks

External Exam: 60 marks

| Internal Assessment:  | Unit 1- Review of magazine and newspaper articles for      |          |
|---|--|----------|
| Attainment Methods primary and secondary data (CO1 and CO2) |  | 40 marks |
|   | Unit 2- Unit tests for Measurement of Central Tendency     |          |
|   | (CO3)  |          |
|   | Unit 3- Data collection and calculation of Dispersion,     |          |
|   | Standard Deviation (CO5)                                   |          |
|   | Unit 4- Group Discussion and presentation on skewness      |          |
|   | (CO4)  |          |
|   | Unit 5- A case study of companies and graph making on Time |          |
|   | Series and long-term trends (CO6)                          |          |
| External Assessment:  | Section A: Objective-type Questions                        | Total 60 |
| Time: 3:00 hours  | Section B: Five Short Questions                            | marks    |
|   | Section C: Five Long Questions                             |          |

| St. Aloysius' College (Autonomous), Jabalpur |  |   |  |
|--|--|---|--|
| Part A – Introduction                        |  |   |  |
| Ses  | ssion:   | 2023-24   |  |
| Subjec                                       | :t/ विषय:  | Commerce / कॉमर्स   |  |
| Programm                                     | ie/ कार्यक्रम:   | Diploma / डिप्लोमा  |  |
| Class  | / कक्षा:   | B. Com III Semester/ बी. कॉम तृतीय सेमेस्टर                     |  |
| Course Code/                                 | पाठ्यक्रम कोड:   | C2COMD2T  |  |
|  | / पाठ्यक्रम का<br>कार:   | Elective /ऐच्छिक  |  |
|  | /पाठ्यक्रम का<br>र्षिक:  | Corporate Law/ निगमीय विधि                                      |  |
| Pre – requi                                  | site/ पूर्वापेक्षाः  | Not Required (open for all)/ सभी के लिए उपलब्ध                  |  |
|  | ning Outcome/  | CO1- Explain the process of application and execution of        |  |
| पाठ्यक्रम                                    | अध्ययन की  | corporate law;  |  |
| परिल   | <b>ग</b> ब्धियां:  | CO2- Classify among companies and their formation               |  |
|  |  | procedure;  |  |
|  |  | CO3- Explain and demonstrate the formats of MOA, AOA, and       |  |
|  |  | Prospectus;   |  |
|  |  | CO4- Compare and choose categories of directors and their       |  |
|  |  | responsibilities; CO 5- Compose a model of CSR for a business;  |  |
|  |  | CO6- Differentiate among various securities and financial       |  |
|  |  | investments.  |  |
| Credit Value                                 | ः/ क्रेडिट मानः  | 4 credits   |  |
| Total Mark                                   | ıs/ कुल अंक:   | Max. Marks: 40 (internal) + 60 (external)                       |  |
|  | -  | Passing Marks: 35   |  |
|  | 1  | Part B – Course Content   |  |
| Unit 1                                       | · ·  | mpanies Act 2013: Company- Definition, Characteristics, Types   |  |
|  |  | ormation of Company: - Promotion, Incorporation, and            |  |
| <del></del>                                  | Commencement of Business, Concept, and modes of Winding- up.<br>कंपनी अधिनियम 2013 के लिए प्रारंभिक: कंपनी- परिभाषा, विशेषताएँ, कंपनी के प्रका |   |  |
| , ,  |  | *                         |  |
| कंपनी का निर्माण: -<br>और प्रकार.            |  | प्रवर्तन, सम्मेलन और व्यवसाय प्रारंभ, कंपनी के समापन की अवधारणा |  |
|  |  |   |  |
| Unit 2                                       | Memorandum of  | Association, Articles of Association, and Prospectus.           |  |

| इकाई 2  |        | मेमोरेंडम ऑफ एसोसिएशन, आर्टिकल्स ऑफ एसोसिएशन एंड प्रॉस्पेक्टस।  |  |   |                      |
|---|--------|---|--|---|----------------------|
| C   |        | Directors- Board of Directors, Types of Directors, their qualifications, powers, duties, liabilities. |  |   |                      |
| इकाई  | 3      | संचालक- संचा  | लक मंडल, संचालक के प्रकार, उनव   | <b>ी</b> योग्यताएं, शक्तियां                          | , कर्तव्य, दायित्व । |
| Unit 4  |        | financial stat  | and payment of dividends, ma<br>ements, and Corporate Social F<br>set: Introduction and basic featu  | Responsibility (CSR)                                  |                      |
| इकाई.   | 4      |   | त्रणा और भुगतान, वित्तीय विवरणों क   |   | णीकरण, कॉर्पोरेट     |
|   |        | सामाजिक उत्त<br>विशेषताएं।  | रदायित्व (सीएसआर)। प्रतिभूति औ   | रि वित्त बाजारः परि                                   | वय और बुनियादी       |
|   |        | ·   | Part C – Suggested Readings  | 3   |                      |
| S. No.  |        | Author  | Name of the Book   | Public  | ation                |
| 1.  | Avta   | r Singh   | Company law  | ABC Publication                                       |                      |
| 2   | Bloo   | mbury   | Company Law Procedures   | Corporate Law A                                       | dviser               |
| 3.  | Bren   | da Hannigan   | Company Law  | Eastern Publishe                                      | rs                   |
| 4.  | M.C.   | Kuchhal   | Company Law  | Mahaveer Public                                       | ations               |
| 5.  | Paul   | Davies  | Introduction to Company Law  | Oxford Universit                                      | y Press              |
| www.sbpd.   |        |   | Part D: Assessment & Evaluation N ggested Continuous Evaluation N Maximum Marks: 100 us Comprehensive Evaluation (C External Exam: 60 marks  | Method  |                      |
| Inter   | nal    | Unit 1- Su  | mmary presentation on the con  | npany, its nature,                                    |                      |
| Assessment: Attainment Methods                    |        | Unit 1- Probetween procedure  | and execution of Indian Corporate Law 2013 (CO1)   |   | 40 Marks             |
| and AC Unit 3 practic (CO4) Unit 4- (CO5) Unit 4- |        | and AOA punit 3- Punit 3- Punit 4-Cor (CO5) Unit 4- Pre   | agrammatically preparation of a<br>prepared by companies (CO3)<br>preparation of question list for<br>for the post of Directors in diff<br>instruct article regarding the Busine<br>eparation of graphical report of dec<br>by different companies (CO6) | mock interview<br>Ferent companies<br>ss Model of CSR |                      |
| Exter   | nal    |   | Five Objective Questions   |   | Total 60             |
| Assessr   |        |   | Five Short Questions   |   | marks                |
| Time: 3:0   | o hour | S Section C:  | Five Long Questions  |   |                      |

| St. Aloysius' College (Autonomous), Jabalpur |   |  |  |  |
|--|---|--|--|--|
| Part A – Introduction                        |   |  |  |  |
| Session:                                     | 2023-24   |  |  |  |
| Subject/ विषय:                               | Commerce / कॉमर्स   |  |  |  |
| Programme/ कार्यक्रमः                        | Diploma / डिप्लोमा  |  |  |  |
| Class/ कक्षाः                                | B. Com III Sem / बी. कॉम तृतीय सेमेस्टर   |  |  |  |
| Course Code/ पाठ्यक्रम कोड:                  | C2—COME2T   |  |  |  |
| Course Type/ पाठ्यक्रम का                    | Elective / ऐच्छिक   |  |  |  |
| प्रकार:                                      | ·   |  |  |  |
| Course Title/पाठ्यक्रम का<br>शीर्षक:         | Financial Market Operations / वित्तीय बाजार संचालन  |  |  |  |
| Pre – requisite/ पूर्वापेक्षाः               | Not Required (open for all) / सभी क के लिए उपलब्ध है  |  |  |  |
| Course Learning Outcome/                     | On successful completion of the course students will be able to: -                          |  |  |  |
| पाठ्यक्रम अध्ययन की                          | CO 1- Describe the role and importance of the Indian financial market                       |  |  |  |
| परिलब्धियां:                                 | and intermediaries.   |  |  |  |
|  | CO 2- Explain the Concepts relevant to Indian financial markets and financial institutions. |  |  |  |
|  | CO 3- Visualise Merchant Banking, leasing, and hire purchase concepts.                      |  |  |  |
|  | CO 4 Stimulates ideas about the fundamentals of Credit Rating and                           |  |  |  |
|  | venture capital.  |  |  |  |
|  | CO 5-Evaluate and create strategies to promote financial products and services.             |  |  |  |
|  |   |  |  |  |
|  | CO 6 - Compare and analyze specific problems or issues related to                           |  |  |  |
|  | financial markets and institutions  |  |  |  |
|  | CO 7- Appraise the challenges faced by the regulators in the financial service industry.    |  |  |  |
|  | service industry.   |  |  |  |
| Credit Value/ क्रेडिट  मान:                  | 4 credits   |  |  |  |
| •  |   |  |  |  |
| Total Marks/ কুল ঐক:                         | Maximum Marks: 100 (40 internal + 60 external )  Minimum Passing Marks:35                   |  |  |  |
|  | Part B – Course Content   |  |  |  |
| Unit 1 Historical backgroun                  | d and Introduction of the financial system in India, formal and informal                    |  |  |  |
| _  | ancial system and economic growth. An overview of the Indian financial                      |  |  |  |
| system from 1951 to                          | 1990. Financial sectors reforms after liberalization in 1990 to 1991.                       |  |  |  |
| इकाई 1 ऐतिहासिक पृष्ठभूगि                    | म और भारत में वित्तीय प्रणाली का परिचय , औपचारिक और   |  |  |  |
|  | न क्षेत्र . वित्तीय प्रणाली और आर्थिक विकास. 1951 से 1990 तक                                |  |  |  |
|  | ाली का अवलोकन. 1990 से 1991 में उदारीकरण के बाद वित्तीय क्षेत्रों                           |  |  |  |
| में सुधार ।                                  | त्ता नम राजसानम् ।. १७७० स १७७१ म अस्पानम् वास् विसान स्थान                                 |  |  |  |
|  |   |  |  |  |
|  | oduction of the Financial services industry in India. Merchant- Banking meaning             |  |  |  |
| Housing Finance.                             | ng and regulatory framework of Merchant Banking in India. Consumers and                     |  |  |  |
| Tiousing Finance.                            |   |  |  |  |

| इकाई 2 | वित्तीय सेवाएं- भारत में वित्तीय सेवा उद्योग का परिचय. मर्चेंट- बैंकिंग अर्थ और कार्यक्षेत्र,<br>अभिगोपन , भारत में मर्चेंट बैंकिंग का नियामक ढांचा । उपभोक्ता और आवास वित्त ।  |
|--------|---|
| Unit 3 | Leasing and hire purchase, Venture Capital finance, factoring services, Concept function, and types of Credit rating.   |
| इकाई 3 | पट्टा और किराया खरीद, उद्यम पूंजी वित्त, फैक्टरिंग सेवाएं, संकल्पना कार्य और क्रेडिट<br>रेटिंग के प्रकार ।  |
| Unit 4 | Stock Exchange Board of India- SEBI as a capital market regulator. Objectives, functions, powers, and Organizational structure of SEBI. SEBI Guideline on the primary and secondary market. Listing procedure and legal requirements. Public issue pricing and marketing. |
| इकाई 4 | स्टॉक एक्सचेंज बोर्ड ऑफ इंडिया- पूंजी बाजार नियामक के रूप में सेबी। सेबी के उद्देश्य,<br>कार्य, शक्तियां और संगठनात्मक संरचना। प्राथमिक और द्वितीयक बाजार पर सेबी<br>दिशानिर्देश। लिस्टिंग प्रक्रिया और कानूनी आवश्यकताएं। सार्वजनिक निर्गम मूल्य<br>निर्धारण और विपणन।   |

#### Part C - Suggested Readings

| S.No | Author                  | Name of the Book          | Publication                           |
|------|-------------------------|---------------------------|---------------------------------------|
| 1.   | E. Gordan, K. Natarajan | Financial Markets and     | Himalaya Publishing House, New Delhi. |
|      |                         | Operation                 |                                       |
|      | Alok Goyal, Mridula     | Financial Markets         | V K Global Publications, Pvt. Ltd     |
| 2.   | Goyal                   | Operation                 | Faridabad.                            |
| 3.   | Dr. F.C Sharma          | Financial Markets         | SBPD Publication, Agra.               |
|      |                         | Operation                 |                                       |
|      | डॉ. एफ. सी. शर्मा       | वित्तीय बाजार संचालन      | एस .बी. पी. डी. प्रकाशन, आगरा         |
| 4.   |                         |                           |                                       |
|      | ई. गोर्डन, के.          | भारतीय वित्तीय बाजार      | हिमालय पब्लिशिंग हाउस, नई दिल्ली      |
| 5.   | नटराजन,ओ.पी. अग्रवाल    | और सेवाएं                 |                                       |
|      | आलोक गोयल, मृदुला       | वित्तीय बाजार प्रक्रियाएं | वी के ग्लोबल पब्लिकेशन, प्राइवेट      |
| 6.   | गोयल                    |                           | लिमिटेड फरीदाबाद                      |

#### Suggestive digital platforms and web links:

- 1. <a href="http://ncert.nic.in/textbook/pdf/Ihb5202.pdf">http://ncert.nic.in/textbook/pdf/Ihb5202.pdf</a>
- 2. https://www.aisectfi.com/user/download/iibf/TTBF%20BOOK-2.pdf

# Part D: Assessment & Evaluation Suggested Continuous Evaluation Method Maximum Marks: 100 Continuous Comprehensive Evaluation (CCE): 40 Marks External Exam: 60 marks Internal Assessment: Attainment Methods Unit 1- Summarize the major events in financial sector reforms before and after liberalization (CO1) (CO2) Unit 2- Project-based learning on merchant banking and underwriting (CO3)

|  | Unit 3- Illustrative based assignment on Hire purchase, lease financing, and credit rating (CO4) Unit 4- Summarize the role of SEBI with Case Study (CO5) (CO6) (CO7) |          |
|--|---|----------|
| External Assessment:  University/ Autonomous College | Section A: Four Objective-Type Questions Section B: Four Short Questions Section C: Four Long Questions   | 60 marks |

|                       | St. Aloysius' Col   | lege (Autonomous), Jabalpur  |  |
|-----------------------|---|--|--|
| Part A - Introduction |   |  |  |
|                       | Session:  | 2023-24  |  |
| S                     | Subject/ विषय:  | Commerce / कॉमर्स  |  |
| Prog                  | gramme/ कार्यक्रमः  | Diploma/ डिप्लोमा  |  |
|                       | Class/ कक्षा:   | B. Com III semester / बी. कॉम तृतीय सेमेस्टर   |  |
| Course                | Code/ पाठ्यक्रम कोड:  | С2-сомс 2Т   |  |
| Course Ty             | /pe/ पाठ्यक्रम का प्रकार:   | Elective /एच्छिक   |  |
| Course Ti             | tle/पाठ्यक्रम का शीर्षक:  | Principles of Management (प्रबंध के सिद्धांत)  |  |
|                       | requisite/ पूर्विपक्षाः   | Not Required (open for all) सभी के लिए उपलब्ध  |  |
| पाठ्यक्रम<br>Credit   | Learning Outcome/<br>अध्ययन की परिलब्धियां:<br>Value/ क्रेडिट मान:<br>Marks/ कुल अंक:   | After successful completion of the course, a student will be able to- CO 1 – Restate the concept of Management and identify the utility of Vedic management in the present era. CO 2- Compare and analyze the various thoughts of management and generalize the process of planning. CO 3- Describes the concept of organizing, staffing, and decision-making. CO 4- Explain the principles and techniques of direction.  4 credits  Max. Marks: 40 (internal) + 60 (external) |  |
| Total                 |   | rt B – Course Content  |  |
| Unit 1                | Management: Concept/meaning -Definition, Nature Functions, Process, Scope, and Importance of Management. Role of Vedic Values and Ethics in Management, Difference between Management and Administration, Importance of Values and Ethics in Management.  |  |  |
| इकाई 1                |   | ारिभाषा, प्रकृति, प्रक्रिया, क्षेत्र और प्रबंधन का महत्व, प्रबंधन में<br>की भूमिका, प्रबंधन और प्रशासन के बीच अंतर, प्रबंधन में मूल्यों  |  |
|                       | और नैतिकता का महत्व।  | नत सुरानत, अयम । जार अरास्स । यर याच जासर अयम । च चूरवा  |  |
| Unit 2                | Evolution of Management Thought Early contributions: Taylor and Scientific Management, Fayol's Administrative Management, Bureaucracy, Human Relations, and Modern Approach, Managerial Ethics, Qualities and Characteristics of Managers. Planning - Meaning, Nature, Scope, Objective, Functions, and |  |  |

|   |  | Significance of Planning, Elements, and Steps of Planning, Strategies, and Policies,     |   |   |  |  |  |
|---|--|--|---|---|--|--|--|
| इक  | ाई <sub>2</sub>  |  |   |   |  |  |  |
| ,   | •  | प्रशासनिक प्रबंध   | ान, कर्मचारीतंत्र, मानवीय संबंध और आधुनिक दृष्टिकोण, प्रबंधकीय  |   |  |  |  |
|   |  | नैतिकता, प्रबंधक   | नें के गुण और विशेषताएं . नियोजन - अर्थ, प्रकृति, क्षेत्र, उद्देश्य कार्य और  |   |  |  |  |
| नियोजन का महत्व, तत्व और नियोजन के चरण, रणन |  |  |   | तियाँ और नीतियां.   |  |  |  |
|   |  |  | Meaning, Definition, Types, Scop  |   |  |  |  |
|   |  | 1  | uthority, Delegation, and Decent  | Ç Ç,  |  |  |  |
|   |  |  | Organizational Structures, and Staffing. Decision- Meaning, Definition, Types,  |   |  |  |  |
| इकाई ३                                      |  | संगठन- अर्थ, परि   | Scope, Principles, decision making.<br>संगठन- अर्थ, परिभाषा, प्रकार, क्षेत्र, सिध्दांत, रेखा और कर्मचारी संबंध, अधिकार, केंद्रीकरण  |   |  |  |  |
|   | •  | _  |   | ना, स्टाफिंग   निर्णयन- अर्थ, परिभाषा,  |  |  |  |
|   |  | प्रकार, क्षेत्र, सिध्द   |   |   |  |  |  |
| Un  | it 4   | Direction- Meaning and definition of direction, importance, and principles of            |   |   |  |  |  |
|   |  | direction, techniques of direction, meaning of supervision,                              |   |   |  |  |  |
| इक  | ाई <b>4</b>  | निर्देशन -निर्देशन का अर्थ और परिभाषा, निर्देशन का महत्व और सिद्धांत, निर्देशन की        |   |   |  |  |  |
|   |  | तकनीक, पर्यवेक्ष   |   |   |  |  |  |
|   | 1  |  | Part C – Suggested Readings   | Publication   |  |  |  |
| 0   | - Author   |  | Name of the Book  | Publication   |  |  |  |
| S.  |  | Autrioi  | Tunie of the Book   | 1 doneation   |  |  |  |
| No.   |  | Author   |   |   |  |  |  |
|   | Koor   | ntz Harold &   | Essentials of management  | Tata McGraw Hill New Delhi.   |  |  |  |
| No.   | Koor<br>Weil   | ntz Harold &   |   |   |  |  |  |
| No.   | Weih   | ntz Harold &   |   | Tata McGraw Hill New Delhi.  Himalaya Publishing House  |  |  |  |
| No. 1. 2.                                   | Weih<br>Ram  | ntz Harold &<br>nrich<br>asamy, T.   | Essentials of management  Principles of Management  | Tata McGraw Hill New Delhi.  Himalaya Publishing House Pvt. Ltd. Nagpur   |  |  |  |
| <b>No.</b> 1.                               | Weih<br>Ram  | ntz Harold &   | Essentials of management  Principles of Management  Principles and Practice of  | Tata McGraw Hill New Delhi.  Himalaya Publishing House  |  |  |  |
| No. 1. 2.                                   | Weih<br>Ram<br>Pras  | ntz Harold &<br>nrich<br>asamy, T.<br>ad, L.M  | Essentials of management  Principles of Management  | Tata McGraw Hill New Delhi.  Himalaya Publishing House Pvt. Ltd. Nagpur S. Chand & Company Ltd New  |  |  |  |
| No. 1. 2. 3. 4.                             | Weih<br>Ram<br>Pras<br>Gupt                                | ntz Harold & nrich asamy, T. ad, L.M   | Essentials of management  Principles of Management  Principles and Practice of Management  Principles of Management   | Tata McGraw Hill New Delhi.  Himalaya Publishing House Pvt. Ltd. Nagpur S. Chand & Company Ltd New Delhi  Vikash & S. Chand Company Ltd New Delhi   |  |  |  |
| No. 1. 2. 3.                                | Weih<br>Ram<br>Pras<br>Gupt<br>आर.                         | ntz Harold &<br>nrich<br>asamy, T.<br>ad, L.M<br>a R.N.<br>एल. नौलखा                     | Essentials of management  Principles of Management  Principles and Practice of Management  Principles of Management  प्रबंध के सिद्धांत   | Tata McGraw Hill New Delhi.  Himalaya Publishing House Pvt. Ltd. Nagpur S. Chand & Company Ltd New Delhi Vikash & S. Chand Company Ltd New Delhi रमेश बुक डिपो  |  |  |  |
| No. 1. 2. 3. 4.                             | Weih<br>Ram<br>Pras<br>Gupt<br>आर.                         | ntz Harold & nrich asamy, T. ad, L.M   | Essentials of management  Principles of Management  Principles and Practice of Management  Principles of Management   | Tata McGraw Hill New Delhi.  Himalaya Publishing House Pvt. Ltd. Nagpur S. Chand & Company Ltd New Delhi Vikash & S. Chand Company Ltd New Delhi रमेश बुक डिपो  Himalaya Publishing House                                       |  |  |  |
| No. 1. 2. 3. 4. 5.                          | Weih<br>Ram<br>Pras<br>Gupt<br>आर.<br>राजी                 | ntz Harold &<br>nrich<br>asamy, T.<br>ad, L.M<br>a R.N.<br>एल. नौलखा<br>व जैन            | Essentials of management  Principles of Management  Principles and Practice of Management  Principles of Management  प्रबंध के सिद्धांत  व्यावसायिक प्रबन्ध                       | Tata McGraw Hill New Delhi.  Himalaya Publishing House Pvt. Ltd. Nagpur S. Chand & Company Ltd New Delhi Vikash & S. Chand Company Ltd New Delhi रमेश बुक डिपो  Himalaya Publishing House Pvt. Ltd.                             |  |  |  |
| No. 1. 2. 3. 4. 5.                          | Weih<br>Ram<br>Pras<br>Guph<br>आर.<br>राजी                 | ntz Harold &<br>nrich<br>asamy, T.<br>ad, L.M<br>a R.N.<br>एल. नौलखा<br>व जैन<br>एस. सी. | Essentials of management  Principles of Management  Principles and Practice of Management  Principles of Management  प्रबंध के सिद्धांत   | Tata McGraw Hill New Delhi.  Himalaya Publishing House Pvt. Ltd. Nagpur S. Chand & Company Ltd New Delhi Vikash & S. Chand Company Ltd New Delhi रमेश बुक डिपो  Himalaya Publishing House                                       |  |  |  |
| No. 1. 2. 3. 4. 5.                          | Weih<br>Ram<br>Pras<br>Gupt<br>आर.<br>राजी<br>डॉ.<br>सक्से | ntz Harold & nrich asamy, T. ad, L.M a R.N. एल. नौलखा व जैन एस. सी.                      | Essentials of management  Principles of Management  Principles and Practice of Management  Principles of Management  प्रबंध के सिद्धांत  व्यावसायिक प्रबन्ध  प्रबन्ध के सिद्धान्त | Tata McGraw Hill New Delhi.  Himalaya Publishing House Pvt. Ltd. Nagpur S. Chand & Company Ltd New Delhi Vikash & S. Chand Company Ltd New Delhi रमेश बुक डिपो  Himalaya Publishing House Pvt. Ltd. Sahitya Bhawan Publications |  |  |  |
| No. 1. 2. 3. 4. 5.                          | Weih<br>Ram<br>Pras<br>Gupt<br>आर.<br>राजी<br>डॉ.<br>सक्से | ntz Harold &<br>nrich<br>asamy, T.<br>ad, L.M<br>a R.N.<br>एल. नौलखा<br>व जैन<br>एस. सी. | Essentials of management  Principles of Management  Principles and Practice of Management  Principles of Management  प्रबंध के सिद्धांत  व्यावसायिक प्रबन्ध                       | Tata McGraw Hill New Delhi.  Himalaya Publishing House Pvt. Ltd. Nagpur S. Chand & Company Ltd New Delhi Vikash & S. Chand Company Ltd New Delhi रमेश बुक डिपो  Himalaya Publishing House Pvt. Ltd.                             |  |  |  |

#### Suggestive digital platforms, and web links:

https://ncert.nic.in/textbook/pdf/lhbs102.pdf

https://www.tutorialspoint.com/management principles/management principles tutorial.pdf https://d3bxy9euw4e147.cloudfront.net/media/documents/PrinciplesofManagement-OP.pdf https://www.lsraheta.org/wp-content/uploads/2019/09/FYBMS-Principles-of-malt-.pdf

https://faculty.mercer.edu/jacksonr/Ownership/chap02.pdf

https://www.freebookcentre.net/business-books-download/Introduction-to-Principles-of-Management.html.

| https://margtheicas.bloespot.com/2018/07/class-12-business-study-chapter-2.html |  |          |  |
|---|--|----------|--|
| Part D: Assessment & Evaluation   |  |          |  |
|   | Suggested Continuous Evaluation Method                                   |          |  |
|   | Maximum Marks: 100   |          |  |
| Co  | ontinuous Comprehensive Evaluation (CCE):40Marks                         |          |  |
|   | External Exam: 60 marks  |          |  |
| Internal Assessment:  | Unit 1- Summarise the role of Management, Vedic values,                  |          |  |
| <b>Attainment Methods</b>   | and managerial ethics. (CO1)   | 40 marks |  |
|   | Unit 2- Arguments on various management thoughts and                     |          |  |
|   | preparation of a report on planning strategies of                        |          |  |
|   | businesses. (CO2)  |          |  |
|   | Unit 3- Interaction with people from various forms of                    |          |  |
|   | Business Organizations for understanding their process of Staffing.(CO3) |          |  |
|   | Unit 4- Outline the steps of directions incorporated by the              |          |  |
|   | corporates in the achievement of organizational goals.                   |          |  |
|   | (CO4)  |          |  |
|   |  |          |  |
| <b>External Assessment:</b>   | Section A: Four Objective-type Questions                                 | 60 marks |  |
| University/   | Section B: Four Short Answer Type Questions                              |          |  |
| Autonomous College  | Section C: Four Long Answer Type Questions                               |          |  |
| Time: 3:00 hours  |  |          |  |

| St. Aloysius' College (Autonomous), Jabalpur   |   |   |  |
|--|---|---|--|
| Part A – Introduction                          |   |   |  |
| Session:                                       |   | 2023-24   |  |
| Subject/ विषय:                                 |   | Commerce /कॉमर्स  |  |
| Programme/कार्यक्रमः                           |   | Diploma/डिप्लोमा  |  |
| Clas   | ss/ <b>कक्षा</b> :  | B. Com III SEMESTER/ बी. कॉम तृतीय सेमेस्टर   |  |
| Course Code                                    | :/ पाठ्यक्रमकोड:  | C2-COMF2T   |  |
| Course Type/                                   | पाठ्यक्रमकाप्रकार:  | Elective  |  |
| Course Title/                                  | गठयक्रमकाशीर्षक:  | Applied Economics   |  |
| Pre – requ                                     | isite/ पूर्वीपेक्षाः  | Not required (Open for all)   |  |
| Credit Value/ क्रेडिटमान: Total Marks/ कुलअंक: |   | Upon successful completion of the course, students will be able to- CO1- Define the core concepts and basic characteristics of Applied Economics. CO2- Describe the various components of National Income and explain the methods of calculating national income. CO3 – Demonstrate the circular flow of income CO4- To Interpret the relationship between Income and Consumption. CO5- Propose the solution for short-term and long-term consumption functions.  6 credits  Maximum Marks: 40 Marks (Internal) + 60 Marks (External) |  |
| Unit 1   | Minimum Passing Marks: 35  Part B – Course Content  Historical Background of Applied Economics, Concept of Applied Economics, Scope, Nature and Importance, Its Limitations Difference between Micro and Macro Economics. |   |  |
| इकाई 1   | व्यावहारिक अर्थशास्त्र की ऐतिहासिक पृष्ठभूमि, व्यावहारिक अर्थशास्त्र की<br>अवधारणा, क्षेत्र, प्रकृति और महत्व, इसकी सीमाएं,सूक्ष्म और वृहद् अर्थशास्त्र के बीच<br>अंतर।   |   |  |
| Unit 2   | National Income-Concept, Gross National Product, Net National Product & Gross Domestic Product Net Domestic Product, Methods of Measurement of National Income and Problem-related to that.                               |   |  |
| इकाई 2   | राष्ट्रीय आय : अवधारणा, सकल राष्ट्रीय उत्पाद, शुद्ध राष्ट्रीय उत्पाद एवं सकल घरेलू<br>उत्पाद, शुद्ध घरेलू उत्पाद, राष्ट्रीय आय के मापन की विधियाँ एवं<br>ततसम्बंधी समस्यायें।   |   |  |
| Unit 3   | Income and Consumption Relationship-Principles of Determination of Income.  |   |  |

| इकाई ३   | अ        | ाय और       | उपभोग संबंध-आय के नि   | नेर्धारण के सिद्धांत, शास्त्रीय और  | कीन्स के     |
|--|----------|-------------|--|-------------------------------------|--------------|
|  |          | नद्धांत।    |  |                                     |              |
| Unit 4 Classical ar  |          | lassical an | d Keynes's Theory, Soluti  | ion of short term and long-term con | sumption     |
| function, C  |          |             | onsumption function in the   |                                     |              |
| इकाई4 अल्पकालिक और दीर्घकालिक उपभोग कार्य का समाधान, भारतीय अर्थ |          |             |  |                                     | व्यिवस्था मे |
|  | उ        | पभोग का     | र्य।   |                                     |              |
|  |          |             | Part C – Suggested   | d Readings                          |              |
| S. No.   | А        | uthor       | Name of the Book   | Publication                         |              |
| 1.   | Sin      | ha V.C.     | Applied Economics  | Sahitya Bhavan Publication, Agra    |              |
| 2  | Jhi      | gan ML      | Applied Economics  | Brinda Publications, New Delhi      |              |
| 3.   | Sachde   | va S.K      | Principle of Micro<br>Economics  | Laxmi Narayan Publishers Agra       |              |
| 4  | Sethi T. | T.          | Applied Economics  | Laxmi Narayan Publishers Agra       |              |
|  |          |             | Part D: Assessment   | & Evaluation                        |              |
|  |          |             | Suggested Continuous Ev  | aluation Method                     |              |
|  |          |             | Maximum Mar  | ks: 100                             |              |
|  |          | Contin      | uous Comprehensive Eva   | luation (CCE): 40 Marks             |              |
|  |          |             | External Exam: 6   | 50 marks                            |              |
| Internal   | Assess   | ment:       | Unit 1- Presentation on  | Comparison between Micro and        |              |
| Attainm  | ent Me   | thods       | Macro Economics. Discussion on the core concepts of                      |                                     |              |
|  |          |             | Applied Economics (CO1)  |                                     | Total 40     |
|  |          |             |  |                                     | marks        |
|  |          |             | Unit 2-Quiz on Method  |                                     |              |
|  |          |             | (CO2). Poster making on  |                                     |              |
|  |          |             | Unit 3- Tutorial on Incom  |                                     |              |
|  |          |             | (CO 4)   |                                     |              |
|  |          |             | Unit 4- Assignment on Classical and Keynes's Theory.                     |                                     |              |
|  |          |             | Group Discussion on Solution of Short-term and Long-term                 |                                     |              |
| External Assessment:   |          |             | Consumption Function (CO 5)  |                                     |              |
| University   |          |             | Section A: Four Objective-Type Questions Section B: Four Short Questions |                                     | Total 60     |
| -  |          |             | Section B: Four Short Questions Section C: Four Long Questions           |                                     | marks        |
| College Exam   |          | 111         | Section C. Four Long Qu  | JESCIOTIS                           | illai KS     |
|  |          |             |  |                                     |              |
|  |          |             |  |                                     |              |